

(CURRICULUM VITAE)

PERSONAL DETAILS

Name: Mikaeel Biro Munaf
Address: Jundiyan St. Soran, Erbil, Kurdistan-Iraq
Place of residence: Kurdistan-Iraq
Birth date: July 1, 1971
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EDUCATION

| Degrees Received | Institution Name | Country | FROM | TO | Major | Average% |
|------------------|--|------------|------|------|-------------------------|----------|
| Bachelors | Azad Islamic Mobarekeh Iran | Iran | 1992 | 1996 | Industrial Management | 64.15 |
| Master | Lebanese French University and French state University of Picardie Jules Verne Jointly | Iraq-Erbil | 2010 | 2012 | Business Administration | 72 |
| PhD | Kahramanmarash sutu imam University | Turkey | 2015 | 2019 | Marketing & Economics | |

WORK EXPERIENCE

- **2024:** Change of scientific title from lecturer to assistant professor on 25/10/2023 according to university decree number (1/1/1667 dated 19/3/2024)
- **2023- 2024:** Lecturer- Accounting and Business Management Department- Faculty of Law, Political Science, and Management (Financial Management)
- **2023- 2024:** Lecturer- Business Management Department (Master)- Faculty of Law, Political Science, and Management (Financial Management)

- **July 10, 2019 – 26 July 2024:** Head of Accounting Department- Faculty of Law, Political Science, and Management
- **July 10, 2019 – 26 July 2024:** Head of Scientific Committee of Accounting Department- Faculty of Law, Political Science, and Management
- **2020- 2021:** Lecturer- Accounting Department- Faculty of Law, Political Science, and Management (Financial Management)
- **2020- 2021:** Lecturer- Accounting Department- Faculty of Law, Political Science, and Management (Principles of Accounting)
- **2019- 2020:** Lecturer- Choman Technical Institute (Principles of Economics)
- **2016- 2018:** Lecturer- Zagros Private Technical Institute (Ethics)
- **2009- 2019:** Director of Finance- Presidency of Soran University
- **2016- 2019:** Lecturer- Faculty of Education (Statistics- Academic Debate)- Soran University.
- **2016- 2018:** Lecturer- Soran Technical Institute (Principles of Management)
- **2014- 2018:** Lecturer- Rwandwz Private Technical Institute- Rwandwz (Principles of Accounting)
- **2005- 2009:** Accounting Manager- Faculty of Education- Soran- Salahadin University.
- **Feb 2008- Des, 2009:** Manager of Accounting- College of Law-Soran- University of Salahaddin
- **Feb 2008- Des, 2009:** Manager of Accounting- College of Languages-Soran- University of Salahaddin
- **Des 2005- Des, 2009:** Manager of Accounting- College of Education basic -Soran- University of Salahaddin

MEMBERSHIPS

- Member of Kurdistan Economists Syndicate.
- Member of Kurdistan Journalists Syndicate.
- Member of Kurdistan Accountants Syndicate.

CERTIFICATION, ATTENDANCE & Awards

1. **October 2016:** Teaching for Success: Online Conference, British Council.
2. **September 2018:** Economic International Conference, Kahramanmaras, Turkey

COMPUTER SKILLS

- Operating Systems: All types of Microsoft Windows.
- Internet: Emailing, Browse ring, and web-Searching.
- Application Programs: MS. Word, MS-Excel, MS. Outlook, MS. Access.
- Web surfing and Internet communications

Publications

1. Analysis of the Impacts of the Economic Crisis on the Tourism Industry in the City of Soran in 2017. University of Polytechnic- Erbil
2. Factors Affecting Using Accounting Information System (AIS) on the Firm's Productivity: A Case Study Erbil, Iraq (*International Journal of Business and Social Science*) (Vol. 10, No. 11; November 2019)

<http://www.ijbssnet.com/journal/index/4336> , [https://doi.org/ 10.30845/ijbss](https://doi.org/10.30845/ijbss)

3. Factors Affecting Success of Agricultural Marketing in Erbil, Iraq (*International Journal of Business and Social Science*) (Vol. 10, No. 11; November 2019)

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[https://doi.org/ 10.30845/ijbss](https://doi.org/10.30845/ijbss)

4. Factors affecting sustainable marketing on small businesses in the northern region of Iraq(*Technium Social Sciences Journal*) (Vol. 27, January. 2022)

<https://techniumscience.com/index.php/socialsciences/article/view/4487>

5. Review Common Marketing Types and Describe Network Marketing in the Kurdistan Region (*International Journal of Social Science and Human Research*)(Vol. 05, Issue 09, September 2022)

<http://ijsshr.in/v5i9/53.php>.

6. Self-Esteem Impacts on Academic Performance of Students in the Public Sector in Erbil, Iraq (*International Journal of Innovative Science and Research Technology*)(Volume 7 - 2022, Issue 7 – July)

<https://ijisrt.com/selfesteem-impacts-on-academic-performance-of-students-in-the-public-sector-in-erbil-iraq>, <https://doi.org/10.5281/zenodo.7141348>

7. BUSINESS MODEL INNOVATION AND REPORTING FOR THE SDGS: A QUALITATIVE STUDY OF AN IRAQ PETROLEUM FIRM (Journal of Namibian Studies, Published May 22, 2023, Vol.33: Special Issue 3, <https://namibian-studies.com/index.php/JNS/article/view/2131>
8. The mediating role of Brand Value and Creativity in relationship between Trade Intelligence and Financial Efficiency: Empirical study from Private Banks in Erbil, Kurdistan Region of Iraq (Journal of Namibian Studies): Published: Jun 19, 2023, Volume: 34
<https://namibian-studies.com/index.php/JNS/article/view/2663/1837>.
Published Jun 19, 2023, Vol,34: <https://doi.org/10.59670/jns.v34i.2663>
9. The Revenue-Expense Approach Versus Balance-Sheet Approach: Impacts on Market Equilibrium, Published: Aug 9, 2023, Volume: 8, No: 4
DOI: <https://doi.org/10.47059/rr.v8i4.39>
<https://remittancesreview.com/article-detail/?id=636>
https://www.researchgate.net/publication/372995152_The_Revenue-Expense_Approach_Versus_Balance-Sheet_Approach_Impacts_on_Market_Equilibrium

10.

LANGUAGE SKILLS

| Language | Speaking | Writing | Writing | Listening |
|----------------|--------------|--------------|--------------|--------------|
| Kurdish | Native | Native | Native | Native |
| English | Intermediate | Intermediate | Intermediate | Intermediate |
| Arabic | Intermediate | Intermediate | Intermediate | Intermediate |
| Persian | Fluent | Fluent | Fluent | Fluent |

SKILLS and Attributes

- Interpersonal and communicative skills.
- Problem-solving.
- Public speaking.
- Critical thinking
- Academic debate
- Decision making
- Relationship establishment
- Business and Management
- Administration planning
- Leadership
- Ability to work to deadlines
- Business etiquette
- Numeracy skills

REFERENCE

References are available at any time.